



THE INVESTMENT INSIGHTS

A newsletter brought to you by GGFS

Quarter in Review

After a challenging first quarter that left major indices in the red, the second quarter saw a modest recovery tempered by ongoing geopolitical tensions and cries of trade war. Major U.S. stock indices all finished the quarter in the green, led by the tech heavy NASDAQ Composite, which gained 6.61%. Looking at performance by style: domestic stocks outperformed international, small cap stocks outperformed large cap stocks, and growth outperformed value. As a result, the larger and more value oriented indices (S&P 500, Dow Jones Industrial Average), have lagged the smaller and more growth oriented indices (Russell 2000, NASDAQ).

Perhaps the biggest headline of the quarter, was President Trump major diplomatic win with the successful facilitation of the June 12th summit with Kim Jong Un in Singapore. Taking steps towards a more peaceful Korean peninsula and perhaps denuclearized North Korea, a scenario that not long ago seemed impossible. However, we're still very much in the early stages of diplomacy and we'll need to see more words become action before any material effects of these negotiations can be realized.

On the other hand, the U.S. continues to be engaged in a tit-for-tat tariff spat with its major trading partners. In a surprising act of defiance, President Trump left the June G7 meeting without signing the joint statement, citing unfair trade conditions between the U.S. and the member countries. Furthermore, NAFTA remains out in limbo and the recent election of Mexican President-elect Andres Manuel López Obrador is only likely to further delay an agreement. Moreover, mounting trade tensions and escalating tariffs between the United States and China are raising the risks of deeper, more impactful and longer lasting economic consequences to the 'saber rattling'. For now, we believe the matter is contained, and while continuing to monitor events closely, we side with optimists on this. The bottom line is this: the fundamental data continues to be compelling and the Fed has only been affirming this with strong indications of future rate hikes. While we continue to anticipate headline risk moving forward, we expect the story to be a temporary disruption in what is otherwise a healthy, yet unconventional, expansion.

We live in a world where the classic trader's adage "sell in May, and go away" no longer applies. Investment planning takes ongoing, and constant, attention and management. Luckily, you have us to worry about this part. You hired us to manage your money and whatever your reasons are for being our clients our job is the same: we're here to help you sleep better at night. The market doesn't take summer vacation, but you can rest assured that we're here manning the helm. Summer is a time to see friends and family, to go to beaches and barbecues, it's also a time to reflect on your financial needs and goals. If you haven't scheduled a quarterly review with your advisor, we encourage you to do so.

Gary Goldberg Financial Services Strategic Investment Committee



Gary M. Goldberg
Founder & CEO
Years Experience: 46



Richard Kersting
President
Years Experience: 30



Bill Krivicich, CFA
Chief Investment Officer / GGFS
Years Experience: 22



Peter Dedel
*Vice President /
Head of Trading*
Years Experience: 39



Michael Murphy, CFA
Chief Investment Officer / BAM
Years Experience: 27

Don't Forget

Schedule your quarterly review with your GGFS Investment Consultant



Visit ggfs.com to schedule your quarterly review or contact your Investor Services Representative or Investment Consultant

Please see articles for important disclosures.

The market value of convertible bonds and the underlying common stock(s) will fluctuate and after purchase may be worth more or less than original cost. If sold prior to maturity, investors may receive more or less than their original purchase price or maturity value, depending on market conditions.

Past performance is not a guarantee of future results.

Opinions express herein are those of Investment Committee, and are subject to change without notice and may differ or be contrary to the opinions or recommendations of Gary Goldberg Financial Services, Bruderman Asset Management or Montebello Partners, LLC. These opinions are not investment advice, recommendations, or an offer or solicitation to buy or sell any securities. Any price or quotation contained herein are indicative only and do not constitute an offer to buy or sell any securities at any given price. No representation or warranty, either expressed or implied, is provided in relation to the accuracy, completeness, reliability, or appropriateness of the information or methodology contained in this material. Opinions expressed are not investment recommendation or advice and should only be considered as a single factor in any investment decision. Investors should consult with their own investment advisor prior to making any investment decisions. Gary Goldberg Financial Services, Bruderman Asset Management, Montebello Partners, and/or their affiliates may have an interest long or short and may be actively trading the securities mentioned in this report and may in fact be executing a strategy contrary to the opinion shared within this report. Gary Goldberg Financial Service, Bruderman Asset Management, Montebello Partners, LLC, its directors, officers and employees, including Oliver Pursche, do not accept any responsibility or liability for any loss or damage arising out of the use of all or any part of these materials.